



Partnerships for Long-Term Management

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and Research

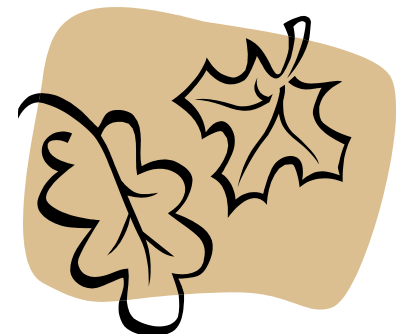
In-Lieu Fee Mitigation Training

July 31, 2013



Presentation Overview

- ✓ Introduction and background
- ✓ *Land Trust Standards and Practices*
- ✓ Understanding the land trust perspective
- ✓ What land trusts expect from ILF program sponsors
- ✓ Forging successful partnerships



About the Land Trust Alliance: Our Goals

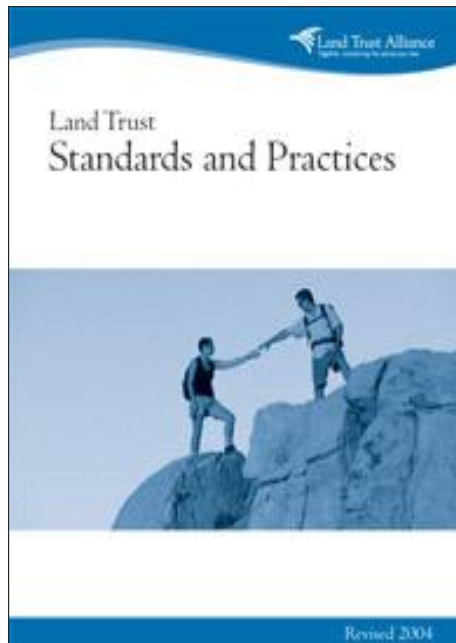
1. Accelerate the pace of land conservation
2. Improve the quality of land conservation
3. Ensure the permanence of land conservation



Highlights of 2010 Census

- 1,700 land trusts
 - CA (197), MA (159), CT (137), PA (103), NY (97)
- 47 million acres protected
- More than 50% have 1 part-time or fewer staff
- Estimate less than 100 have completed a mitigation project

Land Trust Standards and Practices



The ethical and technical guidelines for the responsible operation of a land trust

Standards and Practices Overview

- 12 standards and 88 practices
 - Standards 1-7: Organizational Strength
 - Standards 8-12: Land Transactions



Land Trust Accreditation Commission

- Created in 2006
- Verifies compliance with *Land Trust Standards and Practices*
- 207 land trusts accredited to date



Excellence • Trust • Permanence



Wetland and Stream Mitigation: A Handbook for Land Trusts

The Environmental Law Institute & Land Trust Alliance
Funded by the U.S. Environmental Protection Agency



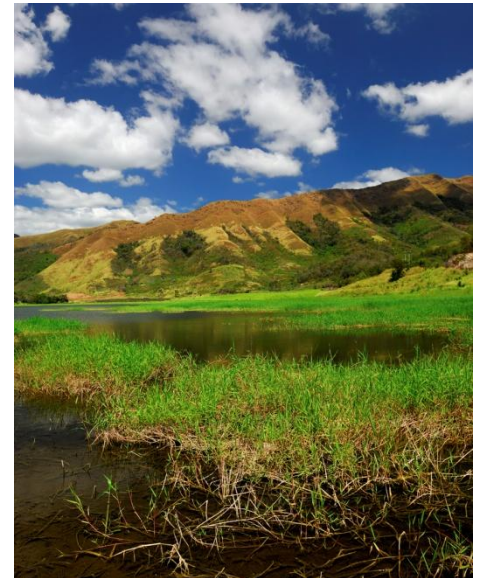
Roles Land Trusts Can Play in Long-Term Stewardship

- Fee title holder
- Easement holder
- Long-term stewardship fund holder
- Long-term manager



Some Case Examples

- Congaree Land Trust (SC)
- Great Land Trust (AK)
- Solano Land Trust (CA)
- The Nature Conservancy
- The Wetlands Conservancy (OR)



Understanding the Land Trust Perspective

- Mission
- Public perception
- Conflicts of interest
- Capacity
- Funding



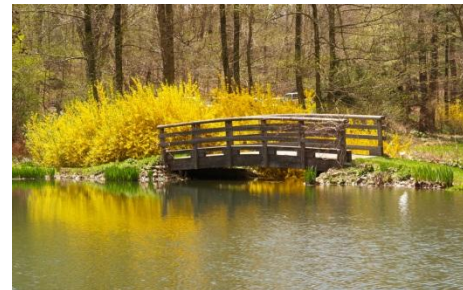
Working with Land Trusts on Long-Term Management



- The good news
 - Land trusts understand stewardship and many are experts

Land Trusts as the Long-Term Manager

- More intense stewardship obligations
- Reluctance to take on the additional burdens
- No obligation to assume
- Need specificity, but also flexibility – finding the right balance



Two Models: Wildlife Heritage Foundation



What Land Trusts May Expect

- Early engagement in mitigation projects
- Reviewing the plan and due diligence
- Land trust liability
- Plan modifications
- Adequate funding





Tips for Effective Partnerships

- Work with an accredited land trust
- Understand organizational identity and reputation
- Adequate staffing and expertise
- Thorough understanding of liabilities
- Financial sustainability
- Active participation and communication